Hakone House Condominium PO Box 244 Jeffersonville, Vt 05464

Hakone - teleconference meeting Sunday night October 28, 2012 at 7:30 PM.

Minutes

Directions for the call:

Call toll free number 1-888-481-3032 When prompted enter code – 27979591 and the # key

Agenda and notes from the meeting

- 1. Election of a Director to serve for 3 years term ending July 2015. Claire Franklin's term is ending and she is willing to serve another term. Claire was elected to serve with term ending July 2015
- 2. Reviewed year to date financial activity and projections for year end 2012 see reports posted on web.
- 3. Reviewed and approved projects to be completed with an adjustment to the plan and budget as was presented in February 2012 in order to complete an upgrade to the entry areas of Hakone this fall before the winter season begins. See Reports posted on web.
- 4. Observations and comments from homeowners on issues of concern were noted for the Hakone House Condominium, and action list was created.

Meeting adjourned.

Hakone Directors

Florrie Paige H 13 Claire Franklin H 8 Mike Sinz H 7

## Hakone House Condominiums Income-Expense Budget to Actual

January through December 2012

7:02 AM 10/25/2012 Accrual Basis

| Summary  | Jan - Oct 25       | Projected to Year End | 2012<br>Total Projected | 2012<br>Budget      | Variance from<br>Budget |
|--|--------------------|-----------------------|-------------------------|---------------------|-------------------------|
| rdinary Income/Expense   |                    |                       | -                       | _                   |                         |
| Income   |                    |                       |                         |                     |                         |
| Interest Income  | 56.24              | 18.00                 | 74.24                   | 0.00                | 74.24                   |
| Late Charges   | 986.39             | 300.00                | 1,286.39                | 0.00                | 1,286.39                |
| Bldg & Reserve Assessments   | 95,459.12          | 0.00                  | 95,459.12               | 95,460.00           | -0.88                   |
| Special Projects   | 2,104.48           | 0.00                  | 2,104.48                |                     | 2,104.48                |
| Total Income   | 98,606.23          | 318.00                | 98,924.23               | 95,460.00           | 3,464.23                |
| Expense  |                    |                       |                         |                     |                         |
| Administration   |                    |                       |                         |                     |                         |
| Teleconference   | 56.61              | 100.00                | 156.61                  | 0.00                | 156.61                  |
| SNHA Fees  | 10,550.00          | 2,000.00              | 12,550.00               | 16,172.00           | -3,622.00               |
| Postage and Delivery   | 107.28             | 107.00                | 214.28                  | 0.00                | 214.28                  |
| <b>Total Administration</b>  | 10,713.89          | 2,207.00              | 12,920.89               | 16,172.00           | -3,251.11               |
| Insurance Expense  |                    |                       | 0.00                    |                     | 0.00                    |
| Claims   | 688.83             | 0.00                  | 688.83                  |                     | 688.83                  |
| Blanket Bldg Policy  | 8,186.00           | 0.00                  | 8,186.00                | 7,600.00            | 586.00                  |
| Total Insurance Expense  | 8,874.83           | 0.00                  | 8,874.83                | 7,600.00            | 1,274.83                |
| Financial  |                    |                       | 0.00                    |                     | 0.00                    |
| Bank Service Charges   | 1.44               | 0.50                  | 1.94                    | 0.00                | 1.94                    |
| Taxes - Business   |                    |                       | 0.00                    |                     | 0.00                    |
| Corporate Tax  | 75.00              | 0.00                  | 75.00                   | 0.00                | 75.00                   |
| Total Taxes - Business   | 75.00              | 0.00                  | 75.00                   | 0.00                | 75.00                   |
| Total Financial  | 76.44              | 0.50                  | 76.94                   | 0.00                | 76.94                   |
| Professional Fees  |                    |                       | 0.00                    |                     | 0.00                    |
| Filing Fees  | 10.00              | 0.00                  | 10.00                   | 0.00                | 10.00                   |
| Total Professional Fees  | 10.00              | 0.00                  | 10.00                   | 0.00                | 10.00                   |
| Maintenance  | .0.00              | 0.00                  | 0.00                    | 0.00                | 0.00                    |
| SnowRemoval  | 2,142.00           | 1,800.00              | 3,942.00                | 8,000.00            | -4,058.00               |
| Common Area Property Management  | 19,511.28          | 6,504.00              | 26,015.28               | 26,736.00           | -720.72                 |
| Painting - Annual  | 13,011.20          | 0,004.00              | 0.00                    | 20,700.00           | 0.00                    |
| Entry areas  | 420.00             | 0.00                  | 420.00                  |                     | 420.00                  |
| Hallways   | 620.42             | 0.00                  | 620.42                  |                     | 620.42                  |
| Total Painting - Annual  | 1,040.42           | 0.00                  | 1,040.42                | 0.00                | 1,040.42                |
| Spring & Fall Maintenance  | 1,129.53           | 600.00                | 1,729.53                | 0.00                | 1,729.53                |
| Maintenance - Other  | 0.00               | 0.00                  | 0.00                    | 2,078.00            | -2,078.00               |
| Total Maintenance  | 23,823.23          | 8,904.00              | 32,727.23               | 36,814.00           | -4,086.77               |
| Special Projects for Homes   | 23,023.23          | 0,904.00              | 0.00                    | 30,014.00           | 0.00                    |
| H 11 Special Projects  | 2,104.48           | 0.00                  | 2,104.48                | 0.00                | 2,104.48                |
| Total Special Projects for Homes   | 2,104.48           | 0.00                  | 2,104.48                | 0.00                | 2,104.48                |
| Utilities Expense  | 2,104.40           | 0.00                  | 0.00                    | 0.00                | 2,104.48                |
| •  | 940.00             | 0.00                  |                         | 940.00              |                         |
| LP Gas Admin<br>LP Gas Fuel  | 840.00<br>4,908.24 | 0.00<br>6,092.00      | 840.00<br>11,000.24     | 840.00<br>11,000.00 | 0.00<br>0.24            |
| Total Utilities Expense  | 5,748.24           | 6,092.00              | 11,840.24               | 11,840.00           | 0.24                    |
| Total Ordinary Expense   | 51,351.11          | 17,203.50             | 68,554.61               | 72,426.00           | -3,871.39               |
| December 5 of 10 and 10 | 40.000.00          | 2.25                  | 40,000,00               | 10.000.00           |                         |
| Reserve Fund Contribution  | 19,000.00          | 0.00                  | 19,000.00               | 19,000.00           | 0.00                    |
| Total Other Expense  | 19,000.00          | 0.00                  | 19,000.00               | 19,000.00           | 0.00                    |
| Total Expe   | ense 70,351.11     | 17,203.50             | 87,554.61               | 91,426.00           | -3,871.39               |
| Net Inco   | ome 28,255.12      | -16,885.50            | 11,369.62               | 4,034.00            | -7,335.62               |

| Summary                                    | Jan - Oct 25 | Projected to Year End | 2012<br>Total Projected    | 2012<br>Budget                   | Variance from<br>Budget |
|--|--------------|-----------------------|----------------------------|----------------------------------|-------------------------|
| Reserve Fund Balance 01-01-2012            |              |                       | Beginning Bal<br>70,331.00 | Assumes Accounts Receivable paid |                         |
| Reserve Funded Projects                    |              |                       |                            |                                  |                         |
| Attic areas and venting                    | 0.00         | 6,000.00              | 6,000.00                   | 6,000.00                         | 0.00                    |
| Exterior Lights                            | 325.00       | 180.00                | 505.00                     |                                  | 505.00                  |
| Painting - Cyclical                        |              |                       | 0.00                       |                                  | 0.00                    |
| Decks                                      | 4,010.00     | 0.00                  | 4,010.00                   | 4,000.00                         | 10.00                   |
| Total Painting - Cyclical                  | 4,010.00     | 0.00                  | 4,010.00                   | 4,000.00                         | 10.00                   |
| Replacements                               |              |                       | 0.00                       |                                  | 0.00                    |
| Deck Furniture                             | 12,947.23    | 0.00                  | 12,947.23                  | 0.00                             | 12,947.23               |
| Carpet Hallway                             | 0.00         | 0.00                  | 0.00                       | 9,500.00                         | -9,500.00               |
| Doors                                      | 4,112.69     | 0.00                  | 4,112.69                   | 3,560.00                         | 552.69                  |
| Equipment                                  |              |                       | 0.00                       |                                  | 0.00                    |
| Wireless Internet                          | 0.00         | 0.00                  | 0.00                       | 1,800.00                         | -1,800.00               |
| Washer Dryer - Common                      | 1,510.85     | 0.00                  | 1,510.85                   | 1,500.00                         | 10.85                   |
| Total Equipment                            | 1,510.85     | 0.00                  | 1,510.85                   | 3,300.00                         | -1,789.15               |
| Fence                                      | 0.00         | 0.00                  | 0.00                       | 3,000.00                         | -3,000.00               |
| Siding                                     | 0.00         | 0.00                  | 0.00                       | 7,085.00                         | -7,085.00               |
| Total Replacements                         | 18,570.77    | 0.00                  | 18,570.77                  | 26,445.00                        | -7,874.23               |
| Total Reserve Funded Projects              | 22,905.77    | 6,180.00              | 29,085.77                  | 36,445.00                        | -7,359.23               |
| Adjusted Year End Reserve Balance 10-25-12 |              |                       | 41,245.23                  |                                  |                         |
| 2012 Contribution                          |              |                       | 19,000.00                  |                                  |                         |
| Balance                                    |              |                       | 60,245.23                  |                                  |                         |
| Add Entry Project                          | 0.00         | 26,880.00             | 26,880.00                  |                                  |                         |
| <b>Total Projected Year End Reserve</b>    |              |                       | 33,365.23                  | Assumes Accts R                  | eceivable Paid          |